



Famous Person: Julia Qi



Who: Julia Yue Qi, an international accounting and tax consultant with **Clayton & McKervey, PC**, in Southfield, MI. Qi is a CPA in China and Australia and relocated from Beijing to Detroit in 2007 to join Clayton & McKervey, P.C.

Leadership in PKF: Julia was a manager with **PKF Beijing** before joining Clayton & McKervey. She has also spoken at the PKF International Symposium.

What Makes Julia Famous: Julia is a rarity within the PKF NA network.

With 15 years of experience working with businesses in China, Julia is uniquely capable of helping domestic businesses understand the Chinese systems and regulations. She also brings a keen understanding of the differences in cultural and business practices.

Julia is quick to say the fame doesn't belong to her, but to the Clayton & McKervey China team. Other members include **Kevin McKervey**, Shareholder in Charge of International Services, **Tim Hilligoss**, Shareholder in Charge of Asia, **Suzanne Tuson**, International Tax Shareholder, and staff accountants **Nina Wang** and **David Tang**. Julia, Nina and David are all fluent in Mandarin and English.

Julia and the China team worked together to set up a China Help Desk to assist other PKF firms who are interested in doing business in China. Clayton & McKervey has helped about a dozen PKF members with their efforts. With a couple of conference calls, the China Help Desk helped one PKF firm to explain Chinese tax laws. For another, the China Help Desk discussed the company's options in setting up a business in China.

She and the China team have also been instrumental in helping Chinese companies establish operations in the United States. The firm currently has a half dozen Chinese companies on their steadily growing client roster.

Professional Participation and Community Involvement: Julia hasn't let her short time in the United States limit her community involvement. She is a member of the Detroit Chinese Business Association, the Asian Pacific American Chamber of Commerce, and the Detroit Regional Economic Partnership. She works closely with her local county government on business initiatives and has gone on trade missions to China with county officials, where she makes valuable connections and often meets the parent companies of C&M's Chinese clients.

Words of Wisdom: "Don't be afraid when clients mention doing business in China. The Clayton & McKervey China Desk is here to help."

On the Personal Side: Julia has become an avid Detroit Tigers fan. She also enjoys traveling and has spent time in New York City, Chicago and Dallas. She hopes to someday visit Europe and South Africa. Julia and her husband have a daughter, who is almost 7.